

# Suzhou Jiumei Fiberglass

# 苏州久美玻璃钢

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## 公司简介·Company

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## 公司简介·Introduction

苏州久美玻璃钢股份有限公司集技术设计、生产开发、销售经营、安装维修于一体，为所有客户提供全方位服务。

We provide all-round service for customers , including technical design, manufacture, sales & marketing and installation & maintenance.

2006.07.18  
公司成立  
Founded

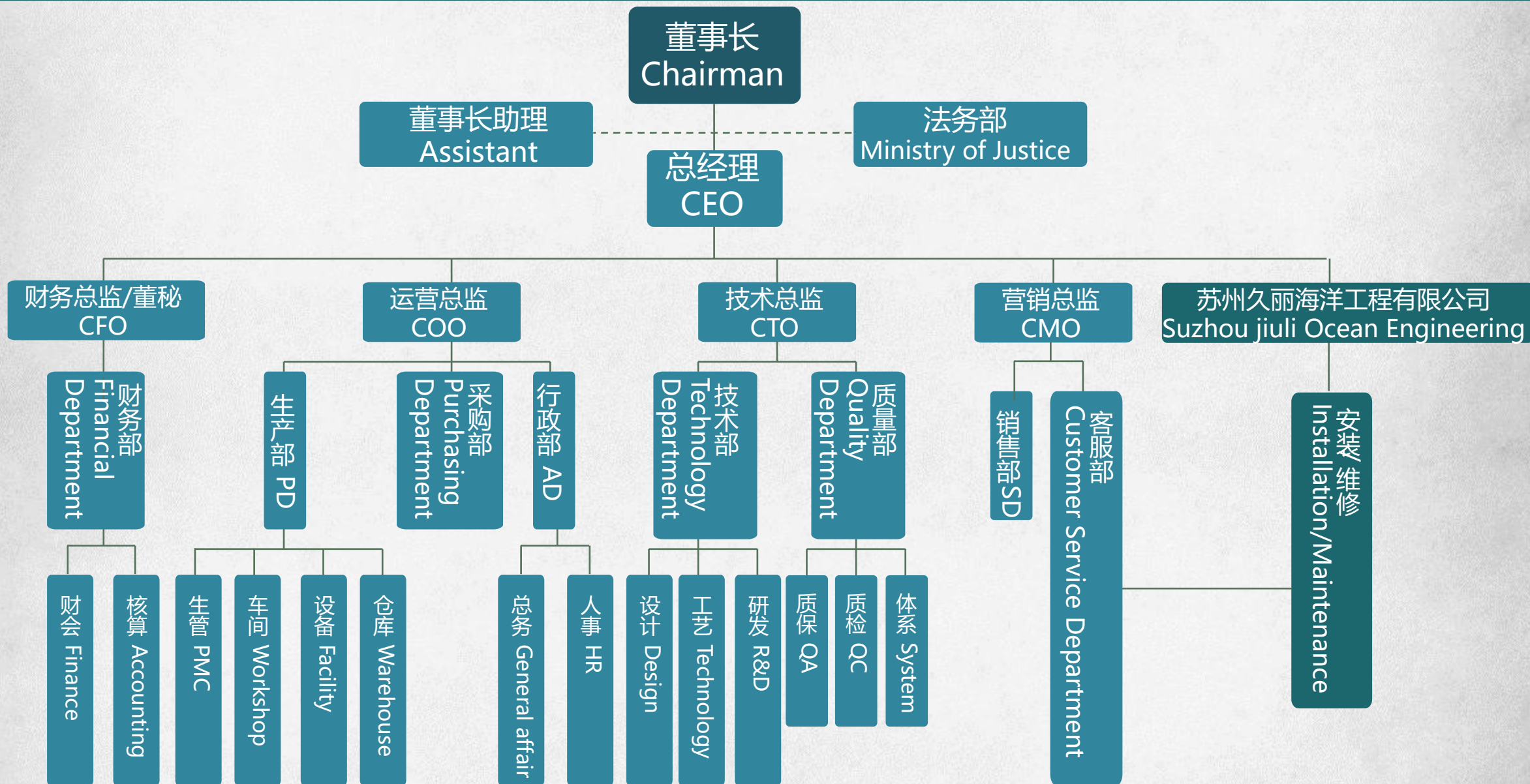
2014.12.15  
建立全资子公司：久丽海洋工程  
Wholly-owned subsidiaries  
founded : Suzhou jiuli Ocean  
Engineering

2015.10.15  
“新三板” 挂牌  
Joined in National Equities  
Exchange And Quotations

2017.1.10  
投建新厂房  
Establishing Branch











销售团队  
Sales Department

人数Scale : 8

Duty : develop the market



技术团队:  
Tech. & Quality:

人数Scale : 15

Duty : Rational design & Best Quality



生产团队 :  
Manufacturing Department :

人数Scale : 100

Annual output : 8000T



客服部:  
After-sales service department

人数Scale : 4

Duty : Provide best after-sales service



## Sole in China

全国唯一一家通过**美国西南研究院耐喷火试验**

The only company in China which passed the **Jet Fire Test.**



Sole Certificate

## 9 Classes

- ABS
- BV
- CCS
- KR
- DNV-GL
- RINA
- RS
- LR
- NK



Classification Certificates

## 18 Pcs

- 16项实用新型专利  
16 Utility Model Patent Certificates
- ISO质量管理体系证书  
QMS-ISO:9001
- 中石油物资供应商准入证  
Approval of China Petroleum's Material supplier



Other certificates





## 产品介绍· Products

- ▶ 玻璃钢管道 FRP PIPES
- ▶ 玻璃钢附件 FRP FITTINGS
- ▶ 玻璃钢格栅 FRP GRATINGS
- ▶ 连接方式 JOINTING SYSTEM





## 型号· Spec

- ✓ 三级耐火型·L3 Fire Endurance
- ✓ 导电·Conductive
- ✓ 耐喷火·Jet Fire

## 内压· Inside Rating

- ✓ JM180(C)——1.0Mpa
- ✓ JM260(C)——1.6Mpa
- ✓ JM360(C)——2.5Mpa

## 国际标准· International Standards

- ✓ 国标· GB
- ✓ 日标· JIS
- ✓ 欧标· DIN
- ✓ 美标· ASME
- ✓ 国际通用标准· ISO



## 主要附件·MAIN FITTINGS



弯头·ELBOW



三通·TEE

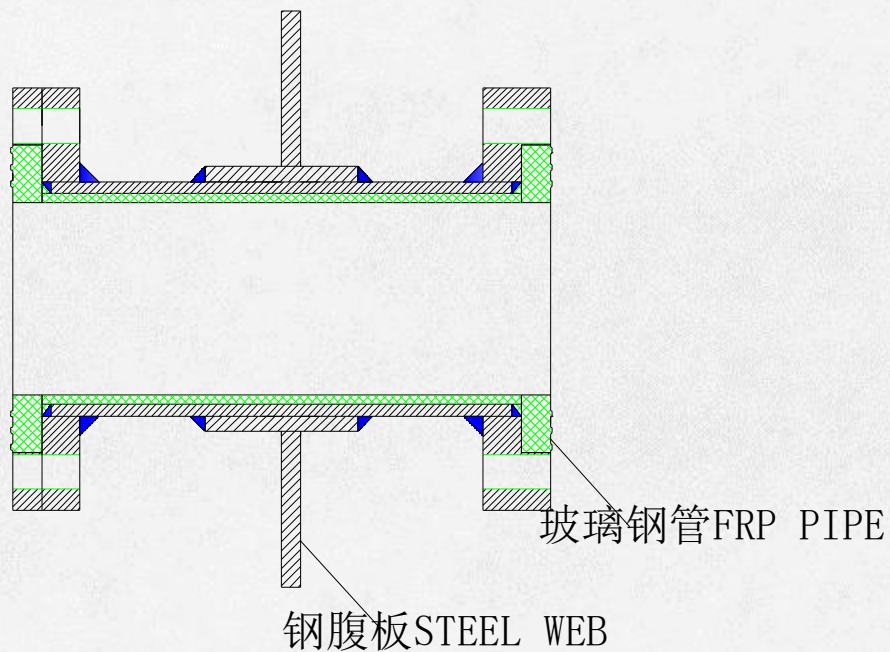


法兰·FLANGE





新型穿舱件  
New kind of penetrations



✓ 构成：内部为玻璃钢内衬，外部仍是钢制材料

Component : It is a steel penetration with FRP materials inside.

✓ 优势：使穿舱件具更强的耐腐蚀性，有效延长其使用寿命，降低后期维护成本

Advantages : This method brings better Corrosion resistance . So the service life is longer and the maintenance cost is much lower.

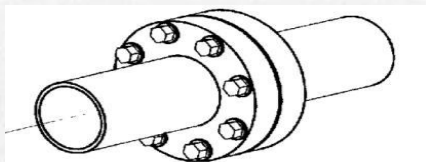






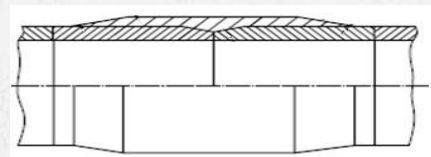
1

法兰连接  
Flange



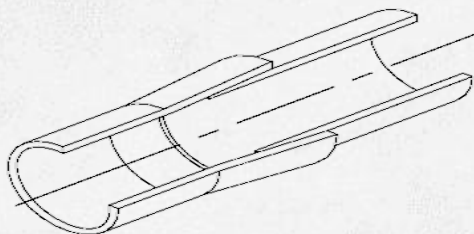
2

层卷连接  
Mat Rapping



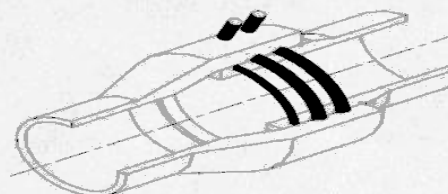
3

粘接连接  
Rex-Bond



4

锁键连接  
Rex-Lock







## 技术力量·Facility

- ▶ 仪器设备 EQUIPMENTS
- ▶ 制造工艺 MANUFACTURING PROCESS



### 真空干燥箱 Vacuum Oven



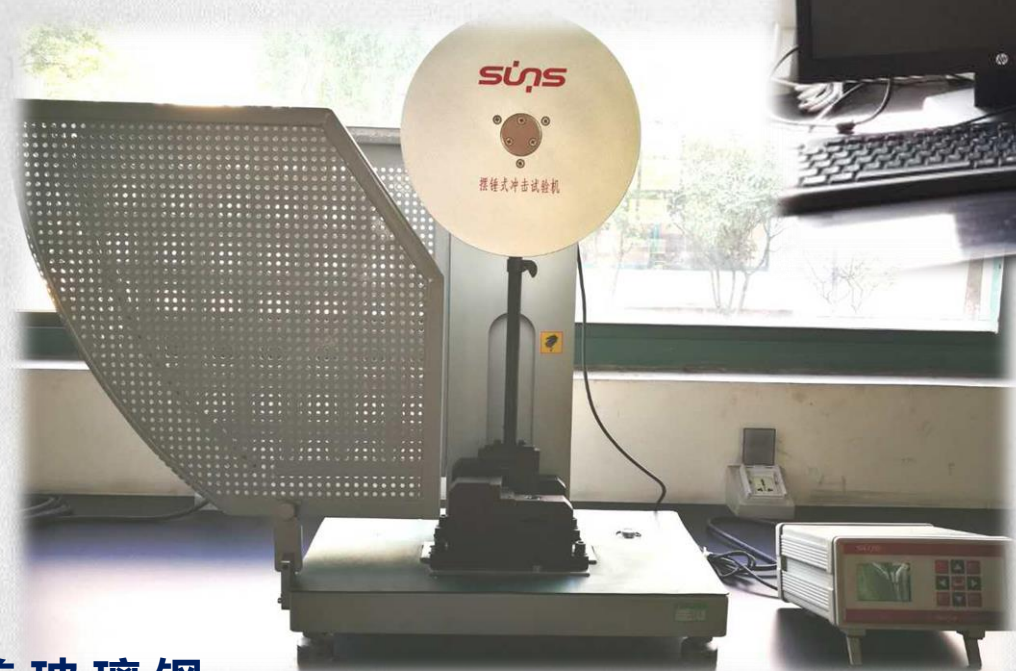
### 数显粘度计&恒温水浴箱 Digital Viscometer & Heto Holten Denmark







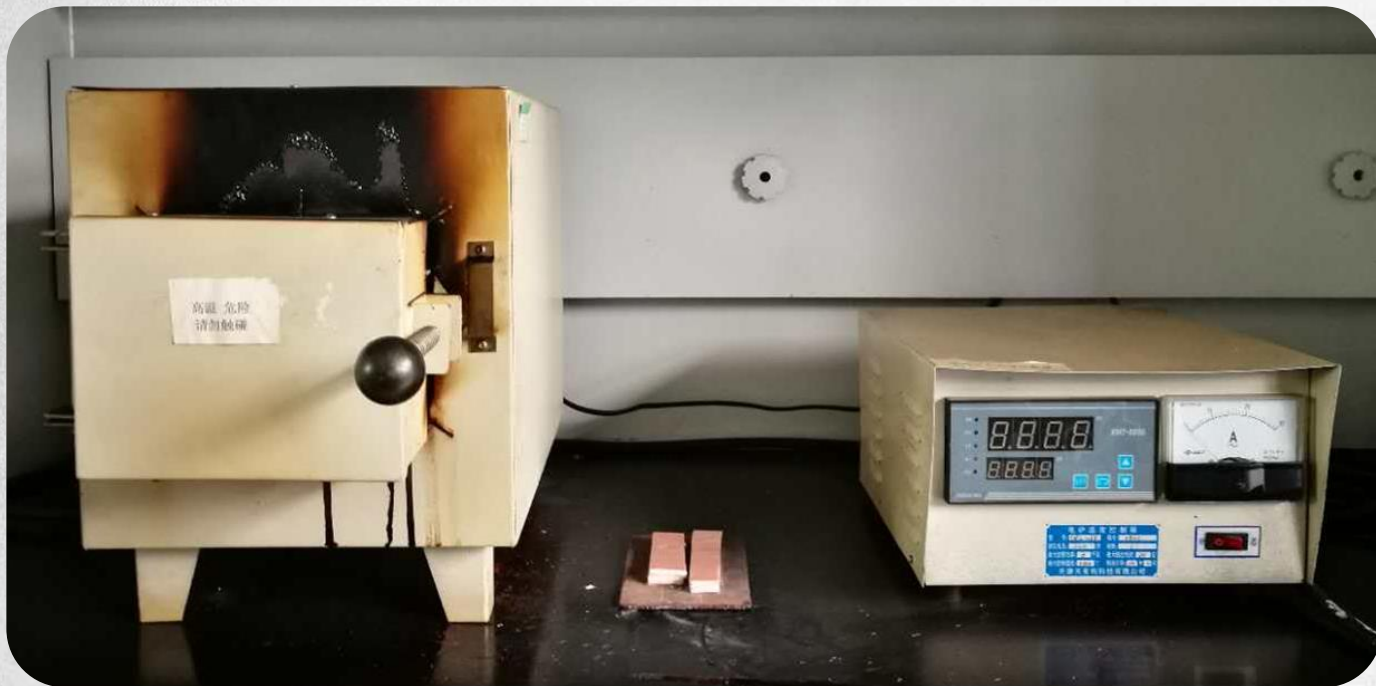
## 摆锤冲击试验机 Pendulum Impact Testing Machine



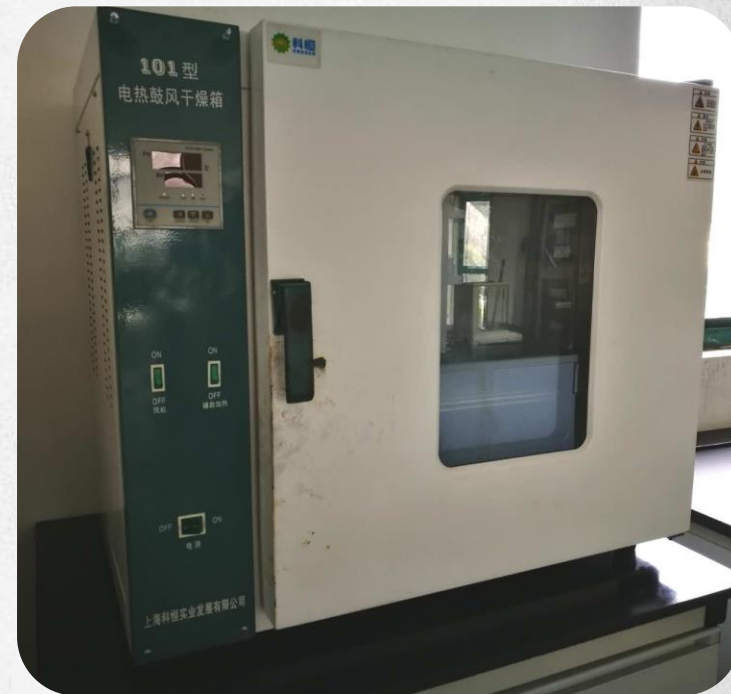
## 差示扫描量热仪 DSC



## 马弗炉 Muffle Furnace



## 电热鼓风干燥箱 Electric thermostatic drying oven





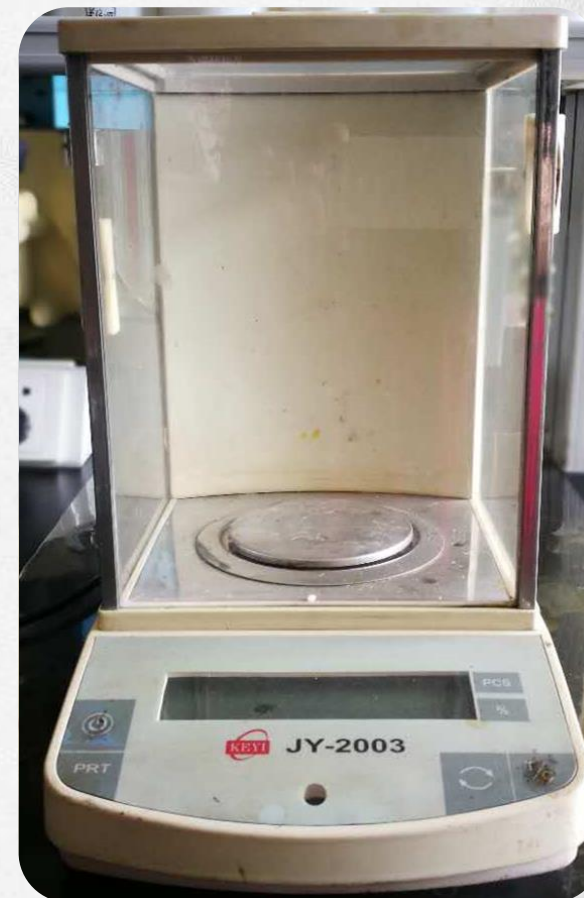
电子万能试验机  
Electronic universal  
testing machines

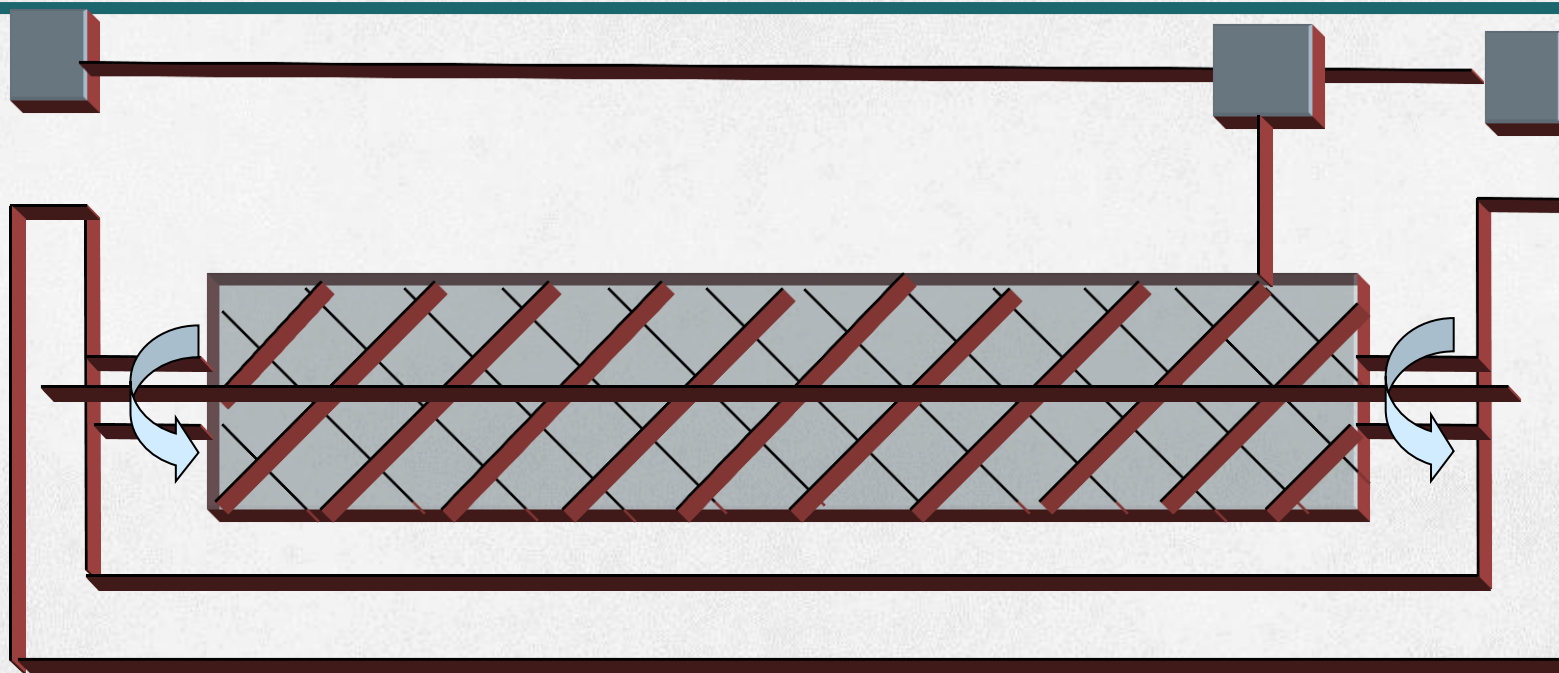


管材长时耐压试验机  
Long Time Pressure  
Testing Machine



分析天平  
Analytical Balances





•连续玻璃纤维通过胶槽浸润树脂基体后按预先设定的线型缠绕到芯轴/模具上形成管道/管件产品。

•The continuous glass fiber is winding by infiltrated resin matrix according to the preset linear winding to the mandrel / mould to form the pipes and fittings.

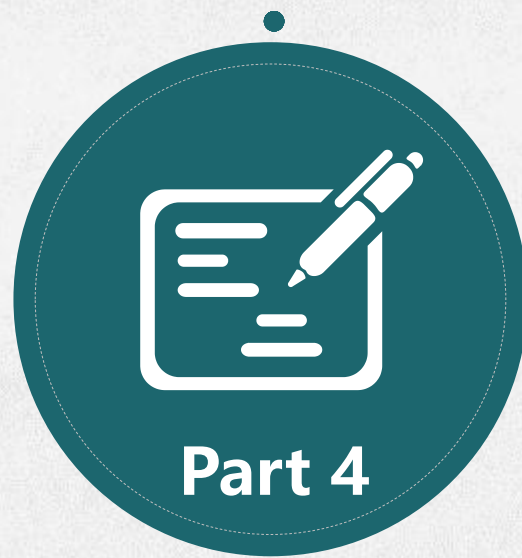
•GRE管件在两轴缠绕机上制作。

•GRE pipe in the two axis winding machine production

•独特的4芯轴内固化管道缠绕设备可以一次缠绕两根管道，在线固化脱模。与传统的单芯轴缠绕机相比有极高的生产效率。

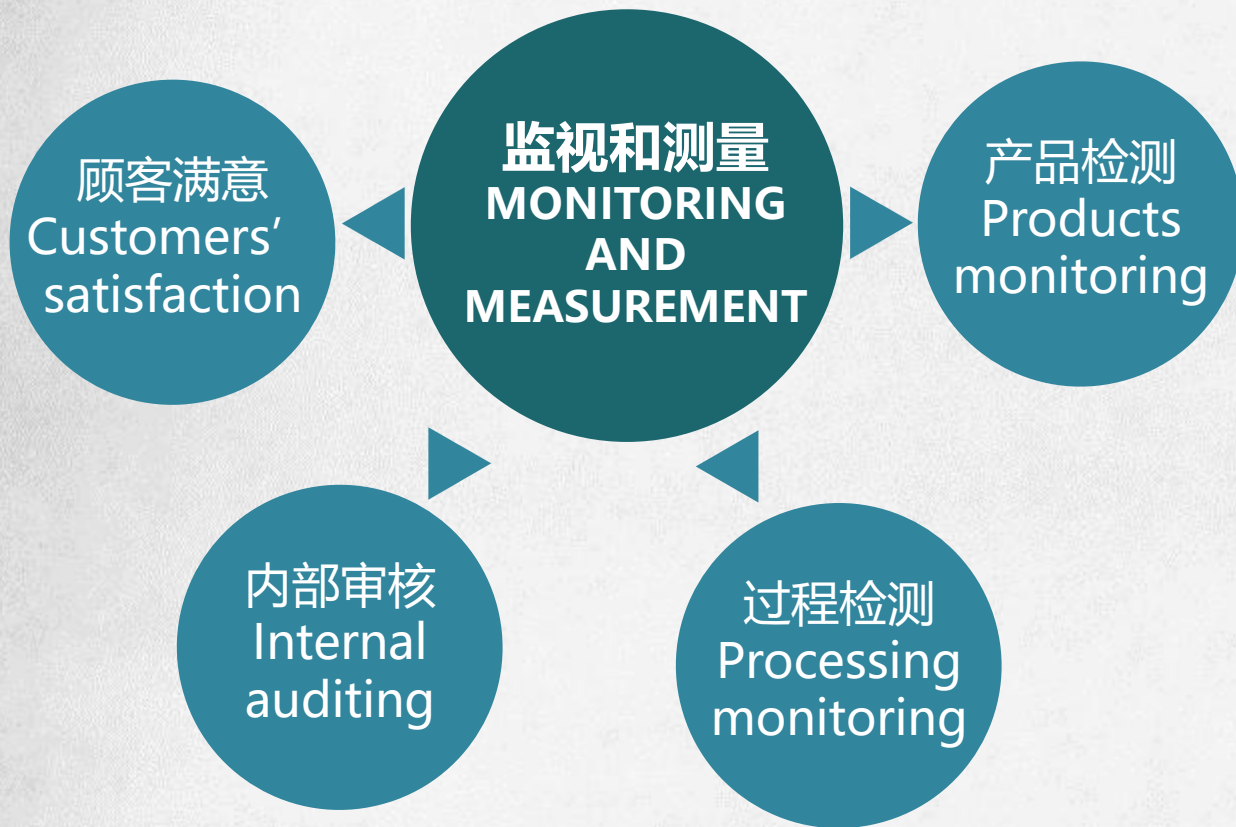
•A unique 4 - core shaft curing pipe winding equipment can wind two pipes, on-line curing mold release. Compared with the traditional single core shaft winding machine, it has a high production efficiency.





## 质量管控·Quality Control

- ▶ 监视和测量 MONITORING AND MEASUREMENT
- ▶ 不合格品的控制 CONTROL OF NONCONFIRMING PRODUCTS
- ▶ 数据分析 DATA ANALYSIS
- ▶ 检验项目 TESTS



- 顾客满意 Customers' satisfaction :
  - 收集、分析客户对产品的满意度等信息，不断寻求改进和优化
- 内部审核 Internal auditing :
  - 以相关规范文件为准则，定期组织内部审核，发现并消除不合格之处，并研究其产生原因，后期审核员跟踪检验改进成果。
- 过程监测 Processing monitoring :
  - 定期或不定期对各部门领导主管的过程和活动进行自我检查、自我评价和自我整改。
- 产品监测 Products monitoring :
  - 根据技术质量部编制的《产品的监视和测量控制程序》等文件从原材料到生产到成品进行严格的检验。





## 有效识别

### Effective recognition

确保不合格产品得到识别和控制  
Make sure that the defective goods could be recognized and controlled



## 合理处置

### Proper treat

返工、返修、报废、拒收、退还等  
Rework, repair, scrap, rejection, send back ,etc.



## 二次检测

### Re-measurement

经返工的产品需重新提交检验，以证符合要求  
The reworks need to be measured again to ensure it meets the requirements.

## 消除影响

### Eliminate ill effects

在交付或使用过程中发现不合格品，需采取措施消除不合格品的潜在影响。  
Take proper methods to remove the potential effects while delivering or using goods.



## 结果保存

### Keep records

质量部需妥善管理不合格品的处理结果。  
Quality department ought to record the result of defective goods' treatments.







顾客对本公司产品和服务的满意度及改进意见  
Collect ustomers opinion on our service and products.Then make more improvements.

产品质量与相关规范要求的相符程度及改进意见  
Find out the gap between products and official requirements . Then make improvements.

产品特性变化的趋势，制定相应预防措施  
Clear out the trend of products and make relevant action.

分析采购的原材料的质量  
Analysis the quality of the materials purchased.

各部门质量完成情况列为业绩考核依据  
Make it as a performance assessment how each department work on quality.





- 1 尺寸、外观  
size and outlook
- 2 1.5倍的静水压试验  
1.5 tiems of pressure rating
- 3 长期水压试验（1万小时耐疲劳试验）  
long-term hydrostatic test(10000h)
- 4 短期爆破试验  
short term burst test
- 5 其他客户要求的机械、物理性能  
Other Mechanical and physical tests  
desired by customers



## 主要业绩·Main Performance

- ▶ 国内主要业绩 INLAND MAIN PERFORMANCE
- ▶ 国内油船业绩 INLAND PERFORMANCE ( VLCC )
- ▶ 国外业绩 FOREIGN PERFORMANCE





- 2013** **64K-Bulk Cargo**      客户：扬子江  
Customer: Yangzijiang Shipyard
- 2014** **82K-Bulk Cargo**      客户：扬子江  
Customer: Yangzijiang Shipyard
- 2015** **27.5K-LNG**      客户：扬子江  
Customer: Yangzijiang Shipyard
- 2016** • **400K-VLOC**      客户：青岛北船  
Customer : Qingdao Beihai Shipyard

• **400K-Floating Dock**      客户：青岛北船  
Customer : Qingdao Beihai Shipyard

• **400K-VLOC**      客户：外高桥  
Customer : Waigaoqiao Shipyard

• **2700-TEU**      客户：扬子江  
Customer: Yangzijiang Shipyard
- 2017** • **7.4K-VLCC**      客户：韩通  
Customer : Hantong Shipyard

• **12000TT-RORO**      客户：金陵船厂  
Customer : Jinling Shipyard









## Trinity Shipping ( Russia )

7000DWT 化学品船  
7000DWT Chemical Tanker

## TECHNAVA S.A. ( Greece )

格栅  
Gratings

## OK Trading ( Korea )

格栅  
Gratings



更多业绩内容，请见详细业绩表

More performance , please check in the performance list

# 总结 / SUMMARY

质量为本,诚信守用  
Base on QUALITY  
Live on INTEGRITY

创新为企业活力源泉,全心全意让顾客满意  
INNOVATION powers the team  
SATISFACTION powers the brand



THANK YOU FOR YOUR LISTENING!

感谢您的聆听

苏州久美玻璃钢  
Suzhou Jiumei Fiberglass



希望有机会深入合作!

Looking forward to your future cooperation!